# GMSU Purchase Items Price List



Effective January 1, 2020

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#### 1 Licenses

1.1 Individual License

\$15,000/installed license
Discounts offered for bulk purchases

1.2 Site

'Site' is defined as the set of buildings at a defined physical address Negotiable price

1.3 Enterprise

'Enterprise' is defined as a set of 'Sites' as defined above Negotiable price

All licenses are electronic downloads from the appropriate link at the Gubbs Inc GMSU download site: http://www.gubbsinc.com/GMSU\_download.html

1.4 Purchase Link

This link contains the first release of a new GMSU major version (e.g. 6.0.0).

1.5 Bug Fix Link

This link contains all minor releases of the current version (e.g. 6.0.1). Customers should check this link for the most recent release of the current version.

Licenses come with a 60-day warranty during which the customer has free access to the Gubbs Inc GMSU download site. After 60 days, customers must purchase a Yearly Maintenance Contract (see Section 2) to maintain access to the download site.

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### **2** Yearly Maintenance Contract (YMC)

The YMC effective period is one year from the purchase (issuance of Purchase Order Number) of the YMC.

The YMC contains the following features:

#### 2.1 Level 1

- Free upgrades and bugfixes during the YMC period.
- Priority response (1-2 day) to questions, problems, issues.

The Yearly Maintenance Contract is based on the number of GMSU licenses currently owned.

<b>GMSU Licenses Owned</b>	YMC Unit Cost	Total Cost		
1 - 6	\$4,000	\$4,000		
> 6	\$500/per license	NA		
Site <sup>1</sup>	\$10,000	\$10,000		
Enterprise	Negotiable	Negotiable		
Legacy customers allowed to maintain existing Site License YMC pricing				

#### 2.2 Level 2

- All benefits of Level 1
- GMSU new feature consideration
- Free GMSU/QC report customization:
  - $\circ$   $\;$  Further process data to generate additional values than those provided by GMSU/QC
  - o Place data in an existing company template
  - o Upload data into an existing LIMS system
  - o Provide a user interface giving the user a choice of actions

The Yearly Maintenance Contract is based on the number of GMSU licenses currently owned.

<b>GMSU Licenses Owned</b>	YMC Unit Cost	Total Cost	
1 - 6	\$6,000	\$6,000	
> 6	\$500/per license	NA	
Site <sup>1</sup>	\$15,000	\$15,000	
Enterprise	Negotiable	Negotiable	
Legacy customers allowed to maintain existing Site License YMC pricing			

The YMC effective period is one year from the purchase of the YMC.

PLEASE NOTE: If a YMC is not purchased within 6 months of initial purchase of GMSU, the cost is doubled.

Please note that the YMC can be obtained only through Gubbs Inc.

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## 3 Training

A full day training class is offered for \$3,000. Customers outside the continental US and Canada must reimburse Gubbs Inc travel expenses.